HANDOUT 4 PUBLIC

## What is the difference between Bullying and Management?

Below is information taken from "Bully on line" developed by Tim Field – who was a prominent anti-bullying campaigner.

Manager	Bully
Leader	Bully, coward
Decisive	Random, impulsive
Has a good appreciation of short,	Rigidly short term, often no more than 24
medium and long term needs, goals and	hours
strategy	
Accepts responsibility	Abdicates responsibility
Shares credit	Plagiarises, takes all the credit
Acknowledges failings	Denies failings, always blames others
Learns from experience and applies	Has a learning blindness, cannot apply
knowledge gained from experience to	knowledge gained from experience
improve business, communication,	except how to be more devious,
language and interpersonal skills	manipulative, and how to better evade
	accountability
Consistent	Inconsistent, random, impulsive
Fair, treats all equally	Inconsistent, always critical, singles
	people out, shows favouritism
Respectful and considerate	Disrespectful and inconsiderate
Seeks and retains people more	Favours weaker employees, recruits
knowledgeable and experienced than	followers and flatterers
self	
Values others	Unable to value, constantly devalues
	others
Includes everyone	Includes and excludes people selectively
Leads by example	Dominates, sets a poor example
Truthful	Economical, uses distortion and
0 (1)	fabrication
Confident	Insecure, arrogant
Behaviourally mature	Behaviourally immature
Emotionally mature, high EQ (emotional	Emotionally immature, very low EQ
intelligence)	(emotional intelligence)
Good interpersonal skills and etiquette	Poor interpersonal skills and etiquette
Balanced objectivity	Exclusive self-interest
Cares about staff, the business, etc	Cares only about self
Respects clients / service users	Is contemptuous of clients / service users
Gets on well with people at all levels and	Identifies only with clones of self
from all backgrounds	Agamagaina
Assertive	Aggressive
Delegates  Dillegates	Dumps
Builds team spirit	Divisive, uses manipulation and threat
Uses influencing skills	Alienates, divides, creates fear and
Motivatos	uncertainty
Motivates	Demotivates Tells
Listens, guides, instructs	16112

HANDOUT 4 PUBLIC

Has high expectations of staff	Has low expectations of everybody
Shares fairly	Controls and subjugates
Shares information freely	Withholds information, releases
	selectively, uses information as a
	weapon
Always strives for clarity	Revels in confusion, divide and rule etc
Allows and trusts people to get on with	Constantly interfering, dictating and
the job	controlling
Only addresses genuine performance	Makes false claims about alleged
issues and then focuses on performance	underperformance and focuses on the
and behaviour	person, not behaviour or performance
Respected	Unpopular
Sets a good example	Sets a bad example
Has good moral code and moral integrity	Amoral behaviour, no integrity
Has honesty and integrity	Exhibits hypocrisy and duplicity

## Fair/firm management or bullying and harassment?

The differences between a manager who is firm but fair and a manager who is bullying and harassing staff are often ambiguous. The Department for Work and Pensions equality team have developed a framework to make clear distinctions between the two management styles.

Firm but Fair	Bullying / Harassment
consistent and fair	aggressive, inconsistent and unfair
determined to achieve the best results, but reasonable and flexible	unreasonable and inflexible
knows their own mind and is clear about,	believes that they are always right, has
their own ideas, but willing to consult with	fixed opinions, believes they know best
colleagues and staff before drawing up	and not prepared to value other people's
proposals	opinions
insists upon high standards of service in	Insists upon high standards of service
quality of and behaviour in the team	and behaviour but blames others if things
	go wrong
will discuss in private any perceived	loses temper, regularly degrades people
deterioration before forming views or	in front of others, threatens official
taking action and does not apportion	warnings without listening to any
blame on others when things go wrong	explanation
asks for people's views, listens and	tells people what is happening, does not
assimilates feedback	listen